

# FACETS

2005 Report to Donors



SADDLEBACK  
MEMORIAL  
FOUNDATION



# FACETS

## 2005 Report to Donors

## Saddleback Memorial Foundation

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Longtime Leaders Stay the Course & Embrace the Future	2
Finding Her Place in Nursing	4
New Technology & Better Treatment for Cancer	6
A Fight for Their Lives	8
Fighting Cancer at Any Age	10
Better Together — One Hospital; Two Campuses	12
Saddleback Memorial Foundation Fiscal Year 2005 Financial Highlights	14
Ways to Give	15
Recognition — Acknowledgments of Charitable Donations from January 1, 2005 through December 31, 2005	17

## vision

Build and enhance mutually beneficial relationships with our community.

Become the premier provider of philanthropic opportunities in South Orange County.

Build a \$50 million endowment.

## mission statement

To develop the philanthropic resources necessary to strengthen the ability of Saddleback Memorial Medical Center to enhance the health and well-being of individuals, families, and our community.

Dear Friends,

We realize family, faith and good health are probably the top three most important things in your life. That's why as leaders of Saddleback Memorial Medical Center and Saddleback Memorial Foundation, we're committed to making sure you and your family have access to the highest quality healthcare available. As a not-for-profit hospital and foundation, we reinvest any profits and philanthropic donations into the health of this community by upgrading equipment and expanding services to take care of you – our community members.

While reading this issue of *Facets* magazine, you'll first learn about some of us who work at the medical center and its unique culture amongst staff and physicians. You'll also learn about people just like yourselves who are faced with some of life's most difficult challenges. Saddleback Memorial was able to help return these individuals to good health. These real-life stories are not unique. They unfold every day at our medical center. Finally, you'll learn about our ongoing commitment to strengthen and expand our services throughout South Orange County with the benefit of offering healthcare in Laguna Hills and San Clemente.

As always, we must recognize the many individuals and companies who contribute to Saddleback Memorial Foundation. In Fiscal Year 2005, Saddleback Memorial Foundation received a record amount in philanthropic contributions. We offer our profound thanks for your generosity and foresight to help everyone strive for good health.

Sincerely,

Stephen Geidt  
Chief Executive Officer  
Saddleback Memorial Medical Center

Kenneth Wolfson  
Chairman  
Saddleback Memorial Medical Center  
Board of Directors

Nolan Draney  
President  
Saddleback Memorial Foundation

Martin Ogle, M.D.  
Chairman  
Saddleback Memorial Foundation  
Board of Directors



Stephen Geidt



Kenneth Wolfson



Nolan Draney



Martin Ogle, M.D.

# longtime leaders stay the course

Steve Geidt, Saddleback Memorial Medical Center's Chief Executive Officer (CEO), moved to the Saddleback Valley and began working in administration at the medical center 25 years ago. Since 1981, he has been responsible for various aspects of hospital operations and physician development. After receiving a bachelor's degree from St. Olaf College, he held administrative staff positions at Virginia Mason Hospital in Seattle, Methodist Hospital in Minneapolis, Minnesota, and St. Francis Hospital in La Crosse, Wisconsin. He went on to receive a master's degree in hospital and healthcare administration from the University of Minnesota.

Steve and his wife Ginger raised two sons while living in Mission Viejo and later Laguna Niguel and have witnessed the population in the area grow three-fold. Promoted to CEO in August of 2002, Steve says it's the long-term, strong relationships he has with physicians and staff that has helped him lead the hospital over the last two decades.

Stephen B. Geidt, FACHE, Chief Executive Officer



**W**ith a combined 38 years in hospital administration roles at Saddleback Memorial Medical Center, CEO Steve Geidt and COO LaDonna Butler have witnessed tremendous changes in healthcare. The community's population has skyrocketed, and the hospital has grown into a 325-bed, not-for-profit hospital with campuses in Laguna Hills and San Clemente, serving over 600,000 people's health care needs each year. They continue to stay the course and lead into the future.

According to LaDonna Butler, the biggest change in healthcare over the last 20 years, particularly at Saddleback Memorial, has been the advancements in information systems or computer systems. Since the 80s, computers have been slowly integrated into almost every aspect of healthcare delivery. In fact, this summer, SMMC staff and physicians are anxiously gearing up to launch an

ambitious project, which involves creating a whole new culture of care with revolutionary computer systems to document patient care.

Dubbed MC\*21 for MemorialCare moving into the 21st century, it is one of the most serious investments Saddleback Memorial and the MemorialCare system have ever made. Everyone working in the hospital must be trained and embrace this new system. MC\*21 not only eliminates chances for error with clear, computerized charting, it speeds up delivery of care and allows all essential caregivers quick, yet confidential access to vital information. "MC\*21 replaces all of our old work flow systems and greatly improves our communication processes," LaDonna says. "It is crucial to better serving patients and moving our hospital into the next generation of healthcare delivery."

Over the last few decades, Steve and LaDonna as well as hospital administrators around the nation have struggled with managing the impact of less reimbursement from Medicare and the influence of managed care. "Because of the significant decrease in reimbursement over the past 13 years we have had to learn different work flow processes, relying heavily on

technology," LaDonna says. "We have retrained ourselves to think like a business, yet not forget that our business is caring for people and maintaining that compassion from the heart." Hospital administrators have also been faced with intense regulatory oversight from the state, federal and accrediting agencies. "This is an every day challenge, yet, a good one," LaDonna says. "Why? We need to be very diligent to ensure we provide the very best care to our community. Continual external and internal reviews force us to be aware of our vulnerabilities and what we need to do to maintain high standards for excellence in health care."

Steve and LaDonna credit a strong, consistent leadership team for the success and growth of Saddleback Memorial Medical Center. "Saddleback's leadership team is rock solid," Steve says. "And the team spirit amongst physicians and staff has been a hallmark of Saddleback's culture for many years. I believe strong performance is a product of strong teams. Strong teams are the product of strong relationships. Strong relationships are a product of respect, communication, honesty and shared values."

# & embrace the future

“People want to be heard and valued,” LaDonna adds. “They want to do a good job, and they are committed and passionate about their work. They deserve an environment that allows them to practice their art and to have their own personal and professional successes. When the right individuals are on the team, respect for each other, open dialogue, trust and empowerment become second nature.”

Decisions to build the Meiklejohn Critical Care Pavilion, which houses the expanded, state-of-the-art emergency and intensive care units, and the acquisition of San Clemente hospital to expand and strengthen Saddleback Memorial’s services throughout South Orange County, are just some of the ways Steve and LaDonna and the entire management team have embraced change and implemented solutions to serve those who need healthcare in this area.

Steve says the biggest challenges facing the medical center in the future include continuing to grow services and facilities responsibly, in response to exploding population growth and changing demographics; to invest


in and manage quality, in the face of rising costs and an extraordinary regulatory environment; and the dramatically changing workforce, characterized by shortages of personnel and excesses of expectations.

Together with their strong leadership team, Steve and LaDonna will embrace these challenges. “LaDonna and I have different but complimentary strengths,” Steve says. “We do, however, share a strong common belief in not-for-profit organizations – that service to patients and community trumps service to shareholders. We take our job seriously, even if we don’t always take each other completely seriously. We get through the day with a strong dose of humor and fun.”

“We both clearly understand that through the dedication of so many talented staff, physicians, and community volunteers, SMMC is able to provide a great service,” LaDonna says.

When asked as CEO what he brags about most, Steve says, “Saddleback Memorial’s truly exceptional physicians. This has remained the common denominator over the last 25 years, and I am

constantly impressed by our physicians who distinguish themselves not only through exceptional clinical abilities, but through dedication and compassion. They realize the best care is provided by peak performing teams, and they are committed to advancing care through teamwork.”

“At Saddleback Memorial, we strive for excellence in all we do,” adds LaDonna about what she wants everyone to know about the hospital. “The environment is very challenging but we are strategically positioned to deliver great health care. With the recent addition of our San Clemente campus, we have expanded our ability and our mission in caring for people. Know that we are family centered in not only providing the best medical care but also spiritual care. We are progressive in our strategic planning and technological advancements, and we have dedicated and skilled clinicians and staff who are committed to providing our community with quality care of the highest standards. We call this MemorialCare® – the Standard of Excellence in Health Care.” 



LaDonna Butler, Chief Operating Officer

LaDonna Butler, Saddleback Memorial’s Chief Operating Officer (COO) and a registered nurse, transferred to Saddleback Memorial from its sister hospital Long Beach Memorial Medical Center 13 years ago to become vice president for patient care services. At Long Beach Memorial, she served as nursing supervisor, newborn nursery; manager of the neonatal unit and newborn nursery; vice president of women and children’s services and Chief Nursing Officer. LaDonna received her bachelor’s degree in nursing from California State University, Fullerton and a master’s degree in healthcare management from California State University, Los Angeles.

A resident of Lake Forest since 1993, LaDonna has two daughters and two grandchildren, with whom she devotes much of her time. Promoted to Chief Operating Officer in 1998, LaDonna is also an adjunct faculty member at the University of Phoenix and has taught at the University of LaVerne, and University of New York.



## finding her place

**D**uring her youth, Jeanine James couldn't decide what she wanted to be when she grew up. But, her mom kept saying, "Don't worry, you'll find your place."

She considered social work, nursing or teaching and attended Orange Coast College and the University of California, Los Angeles (UCLA), where she began student teaching at a private elementary school on campus.

Then, she moved back to Orange County and decided to take a few classes in anatomy at Saddleback Community College and to enroll in a Regional Occupational Program through Costa Mesa's Coastline College. She was encouraged by a friend to apply for a job as a patient care technician (PCT) at Saddleback Memorial Medical Center (SMMC).

Terri Deeds, R.N., the director of women and children's services at Saddleback Memorial, hired Jeanine to work in the labor, delivery, recovery and postpartum (LDRP) unit as a PCT. This is when she finally realized her calling to become a LDRP nurse.

"One day, I saw a flyer in the hallway about scholarships for employees and decided to apply," Jeanine says. Each year, the Saddleback Memorial Foundation awards several employees scholarships so they can go back to school to further their healthcare careers.

"I was elated when I got the letter that I had been awarded a \$2,500 scholarship toward my nursing degree," Jeanine says. The next year, she received an additional \$2,500. "I don't know how I would have done it without the loans through Saddleback Community College and the scholarships through Saddleback Memorial Foundation," Jeanine says. "I am so grateful."

Johnnie Vance, who helped found Saddleback Memorial's scholarship programs in the late 1970s with Dorothy Colver, presented Jeanine the scholarships. In 1977, the scholarship

committee awarded its first \$500 scholarship so an employee in surgery could pursue his education. Since then, more than \$552,000 has been awarded to over 300 employees at Saddleback Memorial. Last year, 11 scholarships totaling more than \$32,000 were awarded.

In addition, last year Saddleback Memorial Foundation provided funding toward the two-year nurse education program at Saddleback Community College, which allowed for an additional instructor and for the program to expand by 11 students, who will train at SMMC.

Saddleback Memorial Medical Center also donated \$50,000 to the Saddleback College Foundation to support the new nursing lab for its Health Sciences, Human Services Building Campaign. Longtime Saddleback Memorial Foundation donors Gary and Mary Damsker also made a large donation to the school for scholarships, with the stipulation that students must do their rotations at Saddleback Memorial.

The nationwide nursing shortage continues to affect Saddleback Memorial Medical Center. Saddleback Community

# in nursing



College is SMMC's largest provider of new graduate employees. It is estimated that 90 percent of its nursing students will become Saddleback Memorial employees.

"I loved Saddleback Community College and was very happy with the instructors and training," Jeanine says. Some of the nurses at Saddleback Memorial also teach at the college.

Jeanine graduated in December 2004 with an associate degree in nursing. Then, she passed her nursing boards in February 2005 to become an official registered nurse.

"When I go home from work each night, I tell my husband, I love my job," Jeanine says. "I truly have never found a work environment like this. The respect from the doctors and other staff members is incredible. This hospital is the most caring, friendly and rewarding of all. I really get to spend time with my patients educating them on how to take care of themselves and their new babies."

"It's the first job where I truly look forward to coming to work," Jeanine adds. "It is always organized, up-to-date, and offering classes to employees. There

are so many benefits to employees, including scholarships, sign-on bonuses, no pay back loans if you commit to a certain amount of years, and the pay is competitive. Most importantly, the quality of care is excellent."

Jeanine says during her years in nursing school she remained working full-time as a PCT in LDRP, which made for a great transition to nursing. She values the many friendships she has made with staff. "Everyone is so helpful, and it makes a difference in your working environment," she says.

A newlywed living in Rancho Santa Margarita, Jeanine now works three 12-hour shifts each week. In her free time, she is learning to sew, takes a floral design course and plays soccer with a women's team. She also loves to read, camp with her husband and spend time with her entire family, including Alice, her Rottweiler dog.

"I really have to give credit to my mom," Jeanine says. "She encouraged me to follow my heart, and I did find my place in nursing right here at Saddleback Memorial." [f](#)

# new technology &

**I**t's hard to determine what Ray Rodeno is more passionate about – his wife Elizabeth (Bette), his children and grandchildren, his Catholic faith, his wine business, his professional career, his travels, or his volunteer work throughout Southern California.

When Ray's physician told him he had prostate cancer, he reacted with the same courage and passion in which he addresses everything in life. "I took out a personal campaign to learn more," Ray says.

The cancer diagnosis did not scare Ray. It only inspired him. "I read through every way to treat it," Ray says. Physicians told him he was not a candidate for surgery because of his age. He aggressively researched the best cancer centers and treatment options in the area. "The most important thing was I didn't want to lose my way of life."

When he came across a MemorialCare newspaper ad for intensity-modulated radiation therapy (IMRT), Ray decided to investigate. He met with Dr. Steven Damore, a MemorialCare radiation oncologist, who suggested Ray receive IMRT at the Meiklejohn Radiation Oncology Center run by Saddleback Memorial Medical Center in Laguna Hills. This center had recently received a generous donation from Laguna Woods residents Bill and

Louise Meiklejohn to purchase and install a new linear accelerator, a high-energy X-ray machine which delivers precise radiation to tumors.

IMRT with the linear accelerator is a sophisticated, new technology that can shape and deliver a lethal dose of radiation to a tumor while sparing surrounding healthy tissues. The fundamental difference between conventional radiation therapy and IMRT is beam intensity. During IMRT treatment, where the tumor is the thickest, the beam intensity is at its maximum, and where the tumor is the thinnest, the intensity is at its minimum. Instead of the patient being treated with a single, large uniform beam, the patient is treated with several small beams, each with different intensities.

Ray was one of the first patients at the Meiklejohn Radiation Oncology Center to receive IMRT with the new linear accelerator. Dr. Damore also used an ultrasound guidance system and sophisticated, integrated software to carefully pinpoint the tumor's location before each treatment.

"Our new technology is so much better than it was 10 years ago, and it has allowed a much higher degree of precision and accuracy," Dr. Damore says. "The technology also allows patients like



# better treatment for cancer

Ray to tolerate the treatment much better than in the past with fewer side effects, even though he received a higher dose than is customary.”

During the course of Ray’s IMRT, which included 42 one-hour treatments over 59 days, Ray says he just prayed for strength. “I didn’t lose my energy,” Rays says. “Physically, I felt fine. There were just a few side effects with my plumbing. But, my wife Bette and I decided a long, active life was more important than any side effects.”

“I just cannot say enough about Dr. Damore,” Ray adds. “Right away, he instilled so much confidence. I have a lot of respect for his abilities. And I have never met a better group of healthcare professionals than at the Meiklejohn Radiation Oncology Center. They are true champions.”

During treatment, Ray continued with his active life. “I love to keep busy and I love social interaction,” says Ray, who first joined Allstate Insurance as a trial lawyer, and then over the next 35 years rose to Vice President, Corporate Attorney and later Chairman of the Board for Allstate Savings Bank. He retired at the age of 56 only to rejoin the workforce shortly thereafter as Board Chairman and CEO of Ticor

Mortgage Insurance Company, a position he held until 1986.

Some might say Ray is more active now during his retirement years than ever before. He has provided planned giving advice to hospitals; owns vineyards in Napa Valley and the Pope Valley; invests in hotels; raises funds for the Educational Foundation and served on the Wills and Trusts Committee of the Catholic Church’s Archdiocese of Los Angeles; served as the 2005 director for the Knights of Malta; formed seven chapters of an international organization of Catholic CEOs called Legatus; and attends mass every evening. He also volunteers his services to The Busch Law Firm, and serves on several other boards of directors and advisory boards, including at the Catholic Center at University of Southern California (USC), The Graziadio School of Business and Management at Pepperdine University, JSerra Catholic High School, Mayfield School for Girls, and the United Way.

“My fathers and grandfathers always told me to do things for other people, and the Lord will take care of you,” Ray says. “I have tried to live by that my entire life.”


Married for more than 60 years, Ray and Bette now live in their two-story

“beach house” in Corona del Mar, where they both swiftly climb up and down the stairs several times a day and enjoy watching the busy beach community.

“Even after all of these years of marriage, I get real sentimental about Bette,” says Ray, who first met Bette ice skating, when they were 15 and 13 years old. “I just sit and look at her and cry. I don’t ever remember a heated discussion.”

Ray and Bette have been to Rome many times and had a private breakfast audience with Pope John Paul II in 1984. They spend as much time as possible with their four children and eight grandchildren, as well as help run their boutique winery called Trinitas, which specializes in exceptional California Heritage wines.

According to Dr. Damore, prostate cancer grows very slowly and responds to treatment slowly. “We’re hopeful Ray responds well to his treatment,” Dr. Damore says.

As for Ray, he says he’s back to normal and continues to pray each day for cancer victims everywhere to have a quick cure and to return to their normal lives. 



**T**hroughout history, generations of women have passed down tragic tales of death during childbirth. However, in today's world and with modern medicine, most pregnant women experience uneventful pregnancies and routine childbirth.

In fact, at Saddleback Memorial Medical Center's Family Birth Center, approximately 3,200 babies are born each year, and only 7 percent require special care through the neonatal intensive care unit. Most mothers recover quickly and go home within 48 hours of delivery. However, both mothers and fathers take comfort in knowing Saddleback Memorial Medical Center (SMMC) offers specialized, high-risk care for mothers and babies – just in case.

Diana Elia's first pregnancy fell into the routine and even easy category. Daughter Isabella was born on August 11, 2001 after a normal 40-week pregnancy with no complications. Diana and her husband Peter were soon ready for baby No. 2.



Coto de Caza residents, Diana and Peter specifically chose to have their babies at Saddleback Memorial in Laguna Hills. Peter, a director of sales for Guidant, which designs and develops cardiovascular medical products, had worked with SMMC and MemorialCare physicians and administrators for many years. "I always tell people Saddleback's heart program is second to none, but I am also well aware of Saddleback's state-of-the-art women's hospital." Peter says. "There was no question about where to have our babies."

About a week before baby No. 2's due date, Diana's water broke and she went to SMMC. Longtime SMMC obstetrician and gynecologist, Dr. Barrie May was on call and ready to care for Diana. Dr. May has delivered more than 9,000 babies over 32 years practicing in the Saddleback Valley.

Once her contractions began, Diana received an epidural, a common method for administering anesthesia during pregnancy, and her labor seemed to be moving along.

When Dr. May inserted an electrode onto the baby's scalp for monitoring, he found the baby's heartbeat to be in the low 80s, much lower than the ideal heart beat of over 100.

Shortly thereafter, Diana asked her nurse, "Am I supposed to have an overwhelming feeling of wanting to go

to sleep?" Then, she passed out. That is the last thing she remembers about giving birth to her baby boy Alexander.

"Diana became non-responsive for about 10 to 15 seconds," Dr. May recalls. "Even with the loudest of voices, we could only get her to look around and respond slightly. In a situation like this, the first thing we need to do is get the baby out, then we can stabilize both mom and baby separately." Within minutes, Diana was wheeled into surgery, and Alexander was delivered by emergency cesarean section. A team of physicians, including neonatologists, who specialize in the care of newborns, descended upon the operating room.

At Saddleback Memorial, OB anesthesiologists, perinatologists and neonatologists are always in the hospital ready to assist in cesarean and/or complicated deliveries. Dr. Ron Naglie, medical director of SMMC's neonatal intensive care unit (NICU), immediately put a tube into baby Alexander's throat to clear his airway and help him breathe. Alexander went directly to the neonatal intensive care unit, where physicians and nurses kept a close eye on him.

After delivery, Diana appeared to be stabilizing. "We thought we were out of the woods," Dr. May says. Peter quickly ran across the hall to the NICU to meet his new son and check on his condition. Alexander was doing fine. But, when

Peter returned to Diana, he realized something was terribly wrong. Dr. May explained that following the C-section, Diana started bleeding excessively, and she wasn't stopping. Diana needed to be quickly transferred down the hall to the hospital's intensive care unit (ICU). Dr. Fady Kadifa, who specializes in pulmonary care medicine, immediately took over her care.

Dr. May says that in his 38-plus year career in delivering babies, he has only seen this situation three times. Diana was experiencing Disseminated Intravascular Coagulopathy (D.I.C.), which means her blood would not clot. "She was bleeding out," Dr. May explains. The average person has about 12 pints of blood in his or her body. "We had to transfuse 12 pints of blood, two 10-packs of platelets and 4 units of fresh frozen plasma into Diana," Dr. May says. "Her vital signs were very unstable."

In order to develop D.I.C. that rapidly it was determined Diana had suffered an amniotic fluid embolism, a rare obstetric emergency in which amniotic fluid, fetal cells, hair and other debris enter the mother's circulation system, causing cardiorespiratory collapse. According to 1999 statistics, there is only one case per 20,000 deliveries. Approximately 50 percent of those who suffer an amniotic fluid embolism die that day.

During her critical treatment, Peter says he called his uncle who was a physician and a friend Dr. Jeffrey Feiner,

a SMMC cardiologist, and told them Diana was experiencing D.I.C. Both explained the severity of the situation. Her chance of survival was only 20 to 40 percent, and of those who survive D.I.C., 80 percent have a chance of neurological damage.


"Peter was very solid and stable during his wife's care," Dr. May says. Peter says the same about Dr. May. "Throughout it all, he was a rock. He's a very seasoned doctor and I was confident in everyone."

Diana lost a total of 14 units of blood. After about 4 hours in the ICU, miraculously Diana's blood began to clot. She was recovering from the D.I.C. When she became conscious a NICU nurse brought Diana a Polaroid picture of her 8 pound, 4 ounce baby boy Alexander, so she could see him for the first time. Within 48 hours, Diana returned to the post-partum area of the Family Birth Center where she was finally able to hold Alexander. She and Alexander were out of the woods. Alexander spent eight days in the NICU. Diana spent six days in the hospital.

"Alexander was the biggest baby in the NICU," Diana says. "The nurses loved him, and he even smiled. All of my nurses – everyone who worked at the hospital – were so incredible. Many of Peter's friends who were cardiologists stopped in to check on me. And the nurses who worked in the operating room during the delivery came to see me and said I sure gave them a scare."

Peter's aunt who had been an ICU nurse, stayed with Diana and Alexander during the first week they came home from the hospital. Diana says she took it easy for three months, but she bounced back quickly. Alexander is a healthy, growing baby, and Diana has no side effects from the D.I.C.

"I do think it was an act of God that Diana pulled through," Dr. May says. "But, I also honestly think if she would have been at a small hospital without our team of specialists, including our anesthesiologists, neonatologists, and intensivists who are inhouse ready to help, Diana would have died. And there's a reasonable chance the baby would have died as well."

"We were very lucky," Peter says. "We had the best of the best at Saddleback there to treat Diana and Alexander. They were all in sync with one another, and everything was available right there on the same floor. The stars were definitely aligned that night." 





Named Saddleback Memorial Foundation's Philanthropist of the Year in 2003, Bernice Tutt recently established her tenth charitable gift annuity with the Foundation in honor of Marcie Smith and Janet DeWolfe, both employees at the medical center.

In 1998, Bernice provided funds to

expand and upgrade the MemorialCare Breast Center at Saddleback. These funds were used to buy state-of-the-art equipment, double the size of the breast center and relocate it across the street from the medical center in a larger outpatient facility, which is called the Bernice E. Tutt Pavillion. Thanks to her generous support, experts at the center care for more than 24,000 patients each year.

In addition, Bernice has made arrangements for a fresh bouquet of flowers to be delivered to the MemorialCare Breast Center every Monday morning in perpetuity — a simple gesture that brings cheer to patients as well as the staff each day.

"Bernice has done so much for so many here at Saddleback," Marcie Smith says. "I don't think she realizes how much of an impact her donations have had on the way we are able to care for our patients. We are so grateful."

## fighting cancer

**B**ernice Tutt won her battle against breast cancer twice – at 84 years old and again at 92 years old. So, why not fight cancer again at 96?

"It all started with difficulty swallowing, and I had lost weight," Bernice recalls. At the time, she was living in Kirkland, Washington, where she had testing at a local hospital. Doctors discovered she had an abnormality in her esophagus. But, due to her age, they were cautious about her treatment options.

Bernice decided to contact her friends at Saddleback Memorial Medical Center in Laguna Hills, California where she had previously lived and undergone breast cancer treatment. "I trust Saddleback," Bernice says. "Even if that meant temporarily moving back to Laguna Hills."

"Bernice just said, 'I'm coming down,'" says Marcie Smith, a nurse practitioner at the MemorialCare Breast Center at Saddleback, who had helped coordinate Bernice's treatment. "I knew Saddleback Memorial was the right place for Bernice, because our team of cancer specialists look beyond the age of patients and really consider what's best for each one of them."

First, Dr. Rose Codini, a Saddleback Memorial gastroenterologist, performed an

endoscopy procedure, which revealed the area of cancer in Bernice's esophagus. Next, Bernice went to see Dr. Merry Tetef, a Saddleback Memorial specialist in medical oncology and hematology. "Even though Bernice was 96 at the time, in every way, she appeared decades younger," Dr. Tetef says. "She works out



# at any age

three times a week with a personal trainer and reads to school children twice a week.” Bernice also met with Saddleback Memorial radiation oncologist Dr. Steven Damore. Bernice was diagnosed with Stage III esophageal cancer (Stage I would be the earliest stage and Stage IV would be the most advanced stage), which has a cure rate of approximately 15 to 20 percent.

Using a team approach, these specialists and other members of Saddleback Memorial’s Tumor Board met to review Bernice’s case. “It was clear that Bernice had many years of good health ahead of her,” Dr. Tetef says. Together, they decided to treat her with a combination of radiation and chemotherapy.

“Bernice is so unique because she is so active,” says Marcie, who once again helped coordinate her care. “It was important to everyone involved to not only successfully treat Bernice, but to be sure she could maintain her quality of life.”

“Bernice did remarkably well,” Dr. Damore says. “Esophageal cancer can be quite difficult.” Bernice underwent 33 treatments of conformal external beam radiation over 49 days. This type of therapy uses computers to create a

three-dimensional picture of the tumor so multiple radiation beams can be shaped or conformed to the treatment area.

“At the Meiklejohn Radiation Oncology Center, we have vast experience treating older patients,” Dr. Damore says. “Unlike other facilities, that does not mean patients in their 60s. It means patients in their 70s and 80s. But, it is uncommon for us to have a 96-year-old patient like Bernice.”

“We have a great staff and physicians who really deliver personal care,” Dr. Damore adds. “I do believe the entire perspective on treating older patients is different at Saddleback Memorial. We clearly take age into account, but we have so many active seniors who are able to tolerate treatment well.”

Bernice also received nearly seven weeks of chemotherapy, which was given continuously through a pump held in a fanny pack around her waist. “Bernice was the oldest patient I had ever given chemotherapy to,” Dr. Tetef says.

The side effects of her radiation and chemotherapy treatment included fatigue, loss of appetite and sores on her mouth and in her throat. “Well, it wasn’t a day at the beach, and the pack of chemotherapy that was strapped to me



was pretty rough,” Bernice jokes. “But I didn’t let that stop me. I kept my normal activities and still went out to dinner. I really wasn’t in any physical pain, I just didn’t have a lot of energy.”

“The care I was given was extraordinary,” Bernice says. “There was much discussion about whether I could withstand the treatment. But, I was in such good shape, it was not a problem. Of course, I have to give a lot of credit to Patrick Earley, my personal trainer, for keeping me strong.”

After spending three months in Laguna Hills, Bernice happily returned to Washington, where she resumed working out and reading to the children at Lakeview Elementary. “I absolutely love reading to the children,” Bernice says.

A recent cat scan revealed that Bernice is disease free. “She truly is a remarkable woman with a strong passion to live,” Dr. Tetef says. Bernice is now 97 years old. [f](#)

# better together

**I**n an effort to strengthen and expand its healthcare services throughout South Orange County, MemorialCare, the not-for-profit parent company of Saddleback Memorial Medical Center (SMMC), acquired San Clemente Hospital and Medical Center in February of 2005. The assets and license of this 73-bed general acute care hospital were rolled into the existing license of Saddleback Memorial, creating a 325-bed medical center operating on two campuses; Laguna Hills and San Clemente. The conditions of a single license require a common governing body, a common medical staff organization and campuses no more than 15 miles apart.

According to SMMC CEO Steve Geidt, the strategic thinking behind the one hospital; two campus strategy was to create synergy and improve the operating performance of both. The intent was to foster the growth of both campuses while minimizing redundancy and/or competition between the two.

“Our Laguna Hills hospital was full and needed additional capacity,” Steve says. “Building a new nursing tower was cost prohibitive in the short run, and

the demographics in the Laguna Hills primary service were shifting, with less growth and more aging.” The Laguna Hills campus also had the benefit of much better managed care revenue

rates than San Clemente, which never had the market leverage of a larger system.

San Clemente was in the epicenter of a rapidly growing community, but didn't have the capital to meet those growing needs. “San Clemente had some additional bed capacity and the opportunity to capture new growth, but lacked the financial/market strength and clinical reputation to attract this business,” Geidt says. “Also, it was located in a market that could improve our ability to serve all of Southern Orange County and attract business to both campuses. Additionally, it would now be organized as a not-for-profit organization and be in a position to attract philanthropy, using the already successful infrastructure of the Saddleback Memorial Foundation.”

Steve Geidt says he couldn't have asked for a better outcome with the coming together of the two hospitals. “We just celebrated the first anniversary of this new relationship in February,” Geidt says. “Having spent a good portion of the first year working on core improvements in infrastructure, clinical capabilities and strategic planning, it is clear that the one hospital; two campus strategy continues to make very good sense.”

In addition to many physical upgrades to the campus, such as new paint, carpet, furniture, beds, landscaping, signage and a roof, much has been accomplished in 12 short months, including:





# one hospital; two campuses

- Integrating many operating functions, such as medical staff offices, human resources, staff education, policies and procedures, safety and security, and pastoral services
- Merging computer systems with advanced, web-based capabilities including secure remote access; PACS, a digital image archiving system; e-mail; common transcription; intranet and wireless computing
- Sharing clinical resources, such as moving the Laguna Hills campus' 16-slice CT scanner to San Clemente to offer better imaging technology
- Expanding physician coverage with Saddleback Memorial affiliated medical groups extending their reach to the San Clemente campus
- Combining many of the MemorialCare best practices and quality performance benchmarks with a focus on managing a single, high standard of care
- Opening a patient-friendly Infusion Center to provide outpatient chemotherapy, antibiotic, hydration, and blood transfusion services
- Developing common models for a joint-ventured ambulatory surgery service

In addition, Saddleback Memorial has developed a common marketing message and integrated employee activities, community outreach, and community

health programs, such as educational forums during Heart Month.


Since the San Clemente campus is now part of the not-for-profit Saddleback Memorial Medical Center license, the Saddleback Memorial Foundation raises funds to support San Clemente as well. Patricia Davis recently joined the San Clemente team as vice president of fund development for Saddleback Memorial Foundation to direct fundraising efforts specific to that campus. The Foundation has already received two large planned gifts in support of San Clemente, including a gift from longtime SMMC donors Gary and Mary Damsker to develop a serenity garden in the main atrium, and a gift from the San Clemente Rotary Club, who held a sold-out Mardi Gras event with proceeds going to the San Clemente campus.

Many more hospital expansion and improvement projects are underway or on the drawing board in both Laguna Hills and San Clemente. Saddleback Memorial was recently one of the first hospitals in Orange County to install a 64-slice CT scanner. This piece of equipment captures images of the body in seconds. In less than 5 seconds, it can create more than 2,000 images that are combined to form three-dimensional views of inside the patient's body. It has already saved many lives, including diagnosing serious heart disease in one of Saddleback Memorial's

own physicians and a pharmacy technician.

Laguna Hills will also open its much-anticipated parking structure this summer as well as an ambulatory surgery center in the basement of the Saddleback Medical Tower early next year, which will alleviate some of the inpatient surgical capacity constraints. The main entryway and lobby will undergo a remodel. Imaging services, the clinical lab and pathology service and cardiology services are being redesigned. In addition, the hospital is preparing for retrofitting to comply with current earthquake standards.

San Clemente will see its medical/ surgical suites refurbished and an ambulatory surgery center will be created on campus. An extension of the MemorialCare Breast Center and other women's health services are being planned at the Talega Medical Center. Also, strategic planning is underway to develop future expansion and program enhancements.

"We've really focused on getting the word out that we are one hospital with the same mission and values, namely strong commitment to excellent clinical care, quality outcomes and community service," Geidt says. "And we are committed to investing significant resources to continue to expand Saddleback Memorial's healthcare services to the far reaches of South Orange County." 

Saddleback Memorial Foundation (SMF)  
Fiscal Year 2005 Financial Highlights

Total Assets (as of 06/30/05)	Amount
Cash	\$ 9,215,424
Investments	21,039,474
Receivables - pledges, bequests, notes	1,414,518
Depreciable Assets	168,182
Trusts, Annuities, and Pooled Income Fund	27,958,754
Endowments	42,540,011
	<b>\$102,336,363</b>

Fundraising Results for Fiscal Year 2005	Amount
Contributions and New Pledges	\$ 25,607,434
Special Event Revenue	392,832
Support Group Membership Revenue	79,563
Gifts from Estates	2,493,059
Planned Gifts	27,546,576
Total Philanthropy	\$ 56,119,464
Operating Expenses	2,489,107
Percentage Cost of Fundraising	.04%
Dollars Transferred to SMMC	\$ 2,431,121

Programs that received funding from SMF in Fiscal Year 2005

- |                         |                             |
|-------------------------|-----------------------------|
| Cancer Services         | Women & Children's Services |
| Hospice Fund            | Pharmacy Services           |
| Cardiology Services     | Continued Medical Education |
| Rehabilitation Services | Critical Care Pavilion      |
| Orthopedic Services     | MemorialCare Senior PLUS    |
| Medical Staff Admin     | Pastoral Care               |
| Education               | Scholarship Fund            |
| Nursing Education       | Emergency Care Services     |

Number of Gifts

Received & Pledged  
July 1, 2004 to June 30, 2005

Corporations and Businesses	266
Foundations and Organizations	25
Individuals	3,083
<b>Total</b>	<b>3,374</b>

Dollars Raised

Received & Pledged  
July 1, 2004 to June 30, 2005

Corporations and Businesses	\$ 460,447.26
Foundations and Organizations	\$ 183,391.10
Individuals	\$ 55,475,626.52
<b>Total</b>	<b>\$ 56,119,464.88</b>

How Gifts Were Designated  
Dollars Raised

Received & Pledged  
July 1, 2004 to June 30, 2005

Unrestricted	\$ 27,431,672.58
Restricted	\$ 1,884,869.42
Endowments	\$ 26,802,922.88
<b>Total</b>	<b>\$ 56,119,464.88</b>

*Note: The above figures represent information from the Foundation's database for Fiscal Year 2005. Adjustments for investment income, gains, losses and FASB accounting standards are not reflected in this data. (see audited statements)*

# ways to give

**E**ach day brings many challenges to Saddleback Memorial Medical Center (SMMC) as dedicated professionals strive to achieve MemorialCare® — the Standard of Excellence in Health Care. Premature babies are saved, elderly patients are comforted, and critical surgeries are performed. Often, grateful patients and friends wish to show their appreciation and do so through philanthropic contributions to Saddleback Memorial Foundation (SMF), which exists solely to support Saddleback Memorial Medical Center. Philanthropy is vital to the programs and services provided by the medical center. There are many ways to give to SMF described below. Please consider a gift today.

## Cash Gifts

You may send a check to the following addresses or pay by Visa, MasterCard, American Express, or Discover by calling the numbers listed.

Saddleback Memorial Foundation Laguna Hills  
24451 Health Center Drive  
Laguna Hills, CA 92653  
(949) 452-3724

Saddleback Memorial Foundation San Clemente  
654 Camino de los Mares  
San Clemente, CA 92673  
(949) 489-4552

## Annual Gifts and In-kind Gifts

Annual gifts sustain ongoing programs and services. With the cost of patient care, services and technology rising each year, SMMC increasingly depends on annual gifts. You may choose to make an unrestricted gift and Saddleback Memorial Foundation will direct it to areas of most need. Or, if you prefer, you may ask that your gift benefit an area that is especially meaningful to you or your loved ones. For more information about annual gifts, please contact:

Connie Fox  
Director of Development, SMF Laguna Hills  
(949) 452-7232  
CFox@memorialcare.org

or

Patricia Davis  
Vice President of Fund Development, SMF San Clemente  
(949) 489-4552  
PDavis@memorialcare.org

## Major Gifts

Major gifts can fund construction of rooms or buildings, help renovate units, and go toward new equipment to ensure that all facilities are both efficient and comfortable for patients and medical staff. Periodically, major capital campaigns are planned to meet changes and needs — lifting the medical center to a new level of growth. Many people avoid capital gains tax on appreciated stocks and other securities by donating them to Saddleback Memorial Foundation. Major gifts frequently provide opportunities for name recognition of a family or individual for a specific area within the medical center. For more information about major gifts, please contact:

Janet DeWolfe  
Executive Director of Development, SMF Laguna Hills  
(949) 452-3966  
JDewolfe@memorialcare.org

or

Patricia Davis  
Vice President of Fund Development, SMF San Clemente  
(949) 489-4552  
PDavis@memorialcare.org

## Estate and Planned Gifts

Estate and Planned Gifts offer you the opportunity to make a significant philanthropic gift to the medical center in concert with your personal long-term financial, tax, and estate plans. How you plan your finances and estate can have a profound impact on you, your heirs and your community. Charitable gift and estate designs are some of the most powerful tools available for you to ensure your financial security, provide an appropriate inheritance to your heirs, and leave a lasting legacy to your community. Tools such as bequests, charitable trusts, life-income plans and residential remainder interests provide you with choice and control over your wealth and substantial tax savings.

If you would like to include a bequest in your estate plans to support SMMC in Laguna Hills and/or San Clemente, explore the advantages of planned charitable gift or are interested in giving other assets such as real property, appreciated securities, life insurance, personal residence, retirement plans, collectables, closely-held securities, and business interests, please contact:

Michael J. Occhipinti, CFP  
Vice President of Gift and Estate Planning  
(949) 452-7230  
MOcchipinti@memorialcare.org

*Thank you for considering a gift in support of Saddleback Memorial Medical Center.*

# Charitable Estate and Planned Giving Opportunities

## Gifts of Bequests

One of the most common ways to make a charitable legacy gift is by including a bequest to Saddleback Memorial Foundation in your Will or Trust. If you already have an estate plan, this can be accomplished by having your attorney prepare a simple codicil to your will or amendment to your trust. You can make bequests one of several ways: fixed dollar amount, percentage of your estate, residual interest in your estate, or a contingency bequest.

## Gifts That Pay You With Income For Life

There are several charitable life-income gift plans with Saddleback Memorial Foundation that pay you a lifetime income. You can choose to receive either a fixed or flexible income. Gifting assets that have appreciated can also provide you with significant capital gains tax savings.

## Gifts of Income While Keeping the Wealth in the Family

You can gift assets into a specially designed trust that pays income to Saddleback Memorial Foundation over a period of time after which the assets and appreciation will pass to your heirs. This type of charitable trust provides a powerful tax-wise means of passing wealth to heirs while reducing or completely eliminating the gift and estate taxes, and it allows you to control the timing of your inheritance to your heirs.

## Gifts of Income Without Relinquishing Title

You can make a gift of income to Saddleback Memorial Foundation through a special charitable lead trust for a specified period of time, after which the principal will revert back to you. This plan may be particularly attractive if you have a large infusion of income and are in need of an immediate tax deduction.

## Gifts of Securities or Real Estate

Appreciated securities and most types of real property — residence, farm, vacation home, rental, commercial, raw land — can be gifted to Saddleback Memorial Foundation either outright or through one or more of the plans described above which would provide additional income and tax benefits.

## Gifts of Residence

You can give your residence or vacation home to Saddleback Memorial Foundation now while retaining the right to use and live in it during your lifetime. Doing so entitles you to an immediate income tax deduction and removes the asset from your estate.

## Gifts of Retirement Assets

Bequests of assets from qualified retirement plans such as an IRA, 401k, pension plan, and so forth, can result in significant estate and income tax savings while satisfying your philanthropic goals.

## Gifts of Life Insurance

For many people, changes in circumstances can make the need for the economic protection of a life insurance policy obsolete. You can either name Saddleback Memorial Foundation as the beneficiary of an existing insurance policy or gift the policy outright. Doing so can result in an income tax deduction and remove the death benefit from your taxable estate.

## Gifts by Bargain Sale

You can sell a capital asset to Saddleback Memorial Foundation for a price that is below the fair market value. The difference between the sales price and market value is a charitable gift. Typically this provides "tax-free" cash to the donor.

For more information about these plans, call **Michael Occhipinti** at (949) 452-7230 or visit our planned giving Web site [www.smfgift.org](http://www.smfgift.org)

# recognition

Gifts and endowments from individuals, foundations, and corporations allow Saddleback Memorial Foundation to purchase capital equipment, provide educational programs and support patient care at the medical center.

In this issue of *Facets*, we gratefully acknowledge donors who contributed from January 1, 2005 through December, 31 2005. Should you notice any errors or have any questions about your gift, please contact Mona Lopez at (949) 452-3962.

donations from January 1, 2005 through December 31, 2005

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Mr. and Mrs. Gary Damsker  
Mr. and Mrs. Otto Immenroth  
Estate of Fred Klein  
Mr. and Mrs. William W. Meiklejohn  
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*When updating your estate plans, please remember Saddleback Memorial Medical Center.*

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Mr. and Mrs. Randy Ruppe				

*The donor listing reflects all cash gifts, planned gifts, pledge payments and stock gifts received from January 1, 2005 through December 31, 2005.*

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 Abe Japanese Restaurant  
 ActiVision  
 Aestheti Coast Plastic Surgery Center  
 Aliso Creek Inn & Golf Course  
 Aliso Viejo Golf Club  
 Amtrak

The An Family Restaurants  
 Anaheim Angels Baseball Club, Inc.  
 Anaheim White House  
 Arnold Palmer Enterprises  
 Arrowood Vineyards & Winery  
 ASICS  
 Atlantis Casino Resort Reno  
 Back Bay Rowing Club  
 The Balboa Bay Club & Resort  
 Balboa Performing Arts Theater Foundation  
 Ben & Jerry's  
 Benihana  
 Boca Raton Country Club  
 Body & Sol Tanning Center  
 Boomers!  
 Bowers Museum  
 Bradford Studios  
 Brooks & Dunn  
 Buena Vista Carneros Winery & Tasting Room  
 Byington Winery & Vineyard  
 California Anesthesia Medical Group  
 Callaway Coastal  
 Cambria Winery  
 Carnegie Hall  
 Cedar Creek Inn Palm Springs  
 Cerritos Performing Arts Center  
 The Chopra Center at La Costa Resort & Spa  
 CIAO  
 Clos Pegase Winery  
 The Clubhouse at Anaheim Hills Golf  
 Coastal Kids  
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 Disneyland  
 Dr. Phil Show  
 Duffy Electric Boats  
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 El Doran  
 Ellen Bak Fine Portraiture  
 Everything but Water  
 Finbars Italian Kitchen  
 Five Crowns Restaurant  
 The Flower Girl  
 Francisco Rinaldi  
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 Golf N Stuff  
 Great White Shark Enterprises  
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 H & M Landing  
 HRC  
 Mrs. Thelma Harris  
 Hidden Dreams Art Gallery  
 Hilton Irvine  
 Hof's Hut  
 Hornblower Cruises & Events  
 Hotel Valencia Santana Row  
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 Howards

Huntington Academy of Dance  
 The Huntington Library  
 Irvine Lanes  
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 Javiers Cantina and Grill  
 King's Fish House  
 Knowlwood Restaurant  
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 La Salsa Mexican Grill  
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 Loews Cineplex  
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 Long Beach Playhouse  
 Los Angeles Avengers  
 Los Angeles Dodgers  
 Los Angeles Lakers  
 Los Angeles Sparks  
 MAC Cosmetics  
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 Marina Hotel San Pedro  
 Marriott's Newport Coast Villas  
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 Mimi's Cafe  
 Miracle Springs Resort & Spa  
 Montage Resort

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 Dr. and Mrs. Ronald Naglie  
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 Newport Landing  
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Royal Thai Cuisine  
 Rubio's Baja Grill  
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 Saddleback Women's Group  
 Saddle Peak Lodge  
 Salt Creek Grille  
 Sammy's Woodfired Pizza  
 San Diego Aerospace Museum  
 San Diego Zoo  
 Sanrio  
 Santa Anita Park  
 Scandia Amusement Park  
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 Sea Cliff Country Club  
 Seaview Pediatrics  
 Sherman Library & Gardens  
 Six Flags  
 Skate Zone  
 Skirball Cultural Center  
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 Southern Orange County Pediatrics  
 The Spa at South Coast Plaza  
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 The Inn at Essex  
 The Lodge at Torrey Pines  
 The Philharmonic Society of Orange County  
 The Scottsdale Plaza Resort  
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*When updating your estate plans, please remember Saddleback Memorial Medical Center.*

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## Questions?

We apologize if there have been any discrepancies in your printed name or gift total or if a name has been inadvertently omitted in this issue. Should you notice any errors or have any questions about your gift, please contact Mona Lopez at (949) 452-3962.

*Thank You for  
Your Generous Support!*

*When updating your estate plans, please remember Saddleback Memorial Medical Center.*

# I Care Donations

More than 100 employees regularly contribute to Saddleback Memorial Foundation's Employee "I Care" campaign. Employees who give via automatic payroll deductions or cash gifts can direct their donations to the area of most need or a specific program within the hospital. The following employees are expected to donate a total of more than \$50,000 this year.

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# Heritage Society Donors

## *Strengthening Saddleback Memorial's Future*

In 2005, Heritage Society members, old and new, established irrevocable and revocable charitable estate and planned gifts that amounted to \$44.4 million!

Saddleback Memorial Foundation's Heritage Society was established to recognize the foresight and thoughtful generosity of those donors who have chosen to support Saddleback Memorial through charitable estate and planned gifts. Most of these gifts are deferred by nature and the assets are not available until the donor passes away. These gifts are vital to Saddleback Memorial's future, as they will:

- Strengthen Saddleback Memorial's long-term financial stability and ability to face challenges
- Assure Saddleback Memorial will have the resources to remain on the cutting edge of medical technology, facilities and personnel as well as continue to be the premier provider of health care in South Orange County
- Allow Saddleback Memorial the flexibility to meet the changing future needs of our communities

The extraordinary giving of the Heritage Society donors has allowed Saddleback Memorial to grow with our community over the years. They have created a profound philanthropic legacy that will be far-reaching, touching the lives of hundreds of people for many years to come.

You, too, can make a significant difference and leave a lasting legacy for your community by utilizing one or more of the various charitable estate and planned giving opportunities (see page 16 for a description of these opportunities).

For more information about the Heritage Society and charitable estate and planned giving opportunities, please contact Michael Occhipinti, Vice President of Gift and Estate Planning, at (949) 452-7230 or e-mail him at [mocchipinti@memorialcare.org](mailto:mocchipinti@memorialcare.org).

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## mission statement

To improve the health and well-being of individuals, families, and our communities through innovation and the pursuit of excellence.

## vision

To become Southern California's preferred, operationally excellent, fiscally sound provider of comprehensive, high quality health services.



## values

Accountability  
Best Practices  
Compassion  
Synergy

## Saddleback Memorial Medical Center

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For information regarding *Facets*, call the editor at (949) 452-3106, or the president of the Saddleback Memorial Foundation at (949) 452-3724.

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